



Investor Presentation 2020

Solomon Technology Corporation

December 25th, 2020



SOLOMON

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Agenda

- ※ Company Profile
- ※ Financial Results
- ※ Outlook & Strategy
- ※ Q&A

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- ※ **Company Profile**
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Company Profile

- ◆ Established: 1990
- ◆ Publicly Listed: 1996 (TWSE 2359)
- ◆ Capital: NTD 1.715 Billion
- ◆ Core Businesses: Machine Vision, IoT, Robotics, Intelligent Automation, Power Generation, Optoelectronics, LED Display



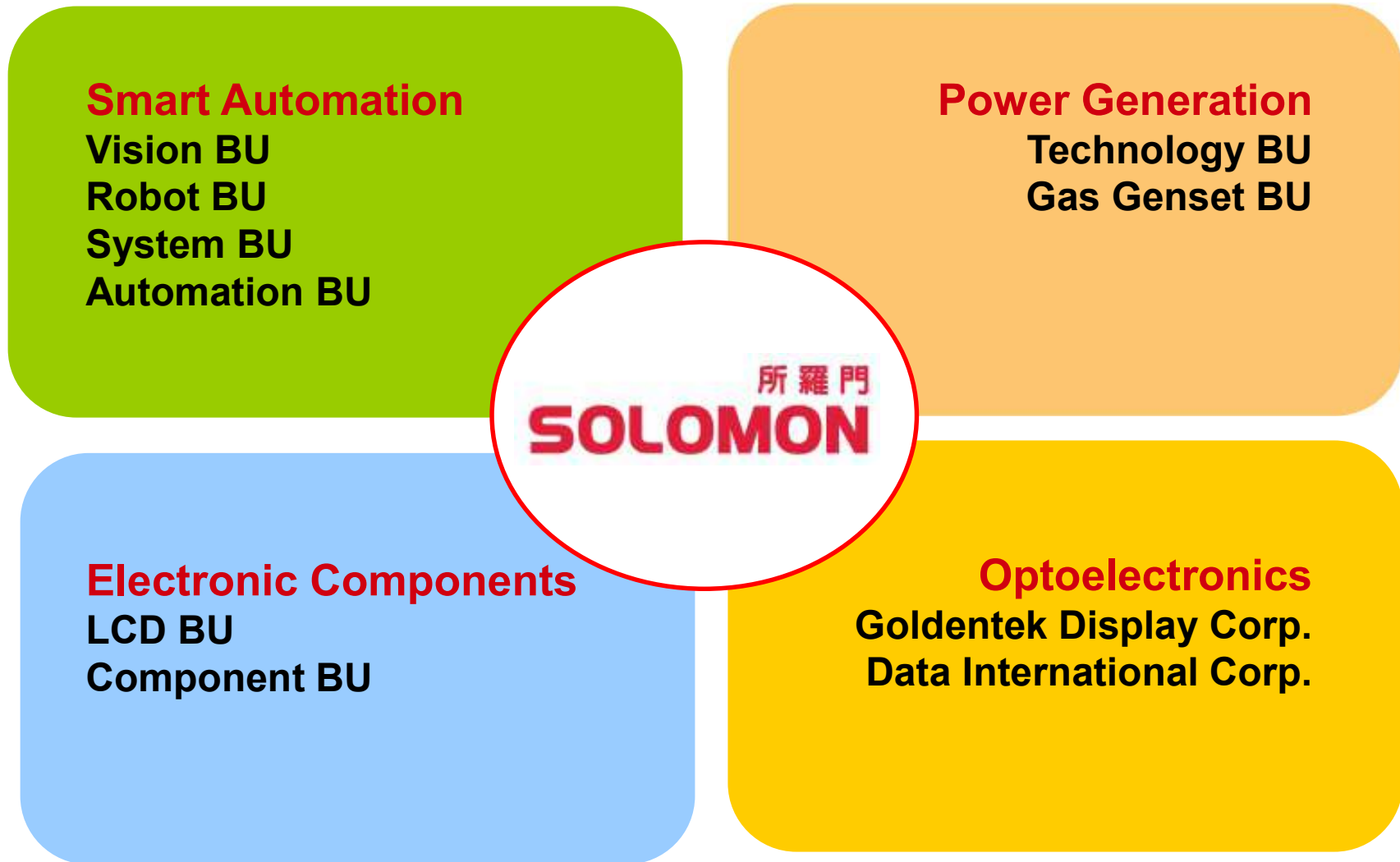
Solomon Taipei HQ



Global Network



Solomon Group Core Structure

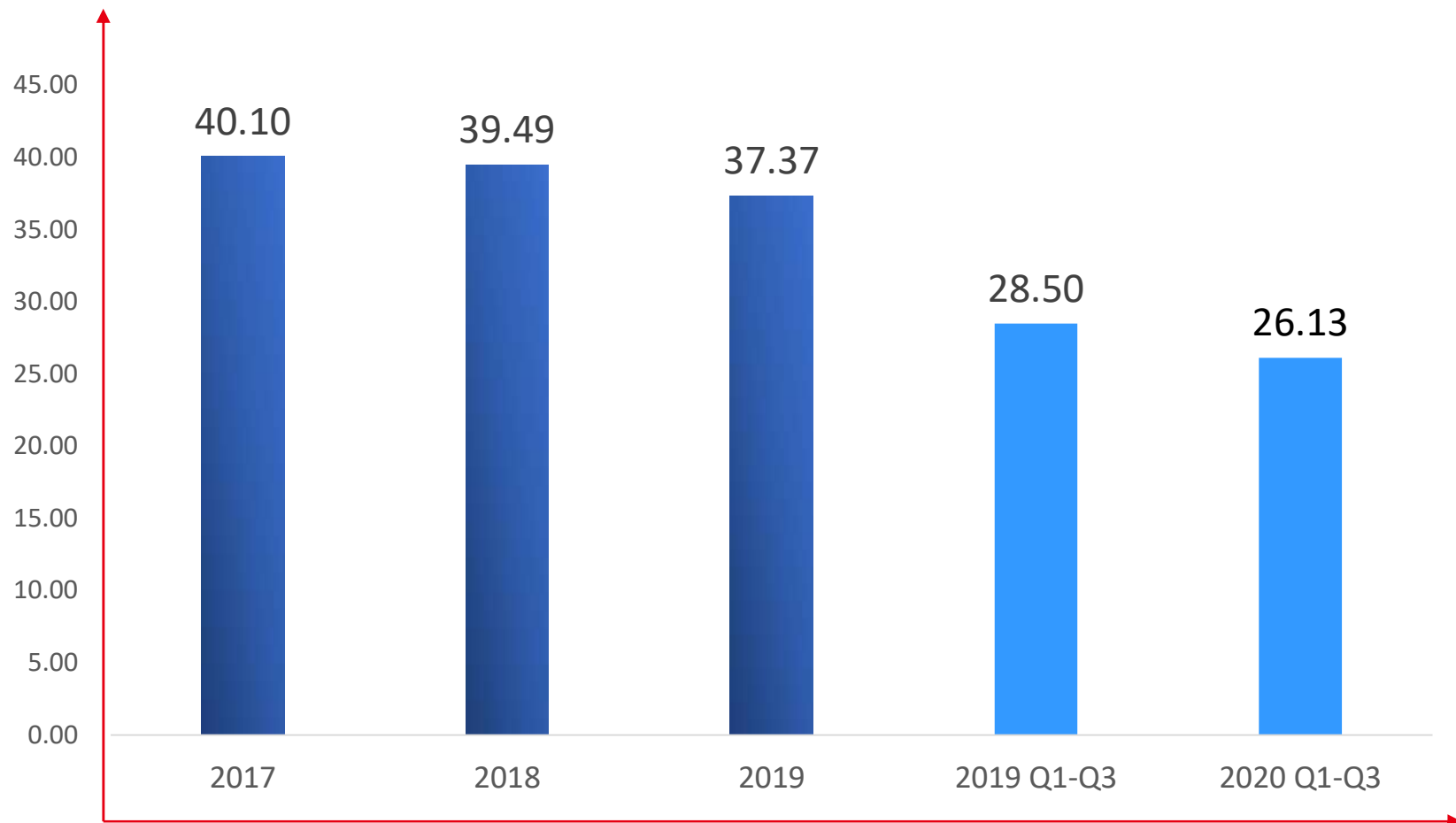


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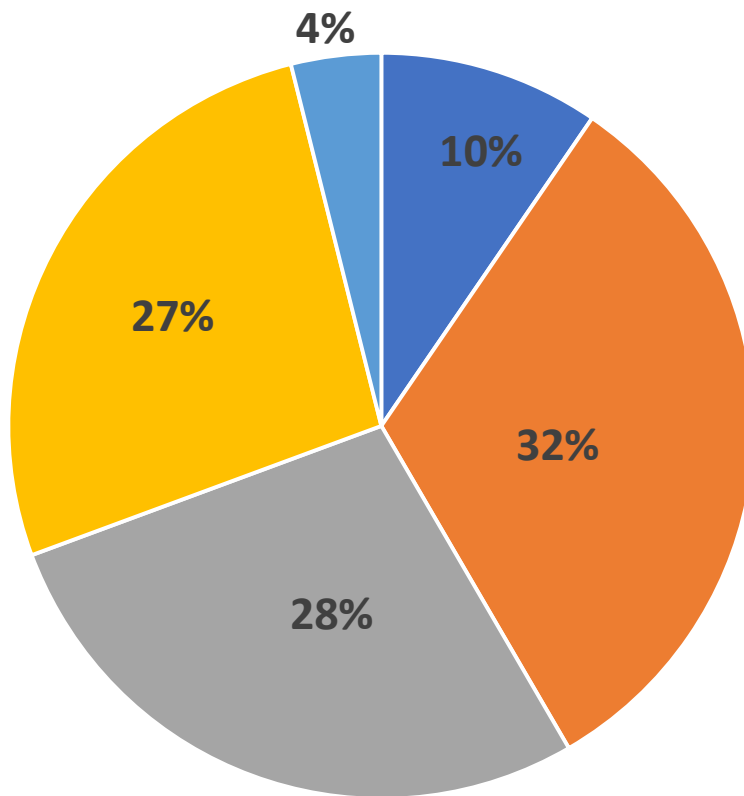
Consolidated Revenue

Unit: NT\$ billion

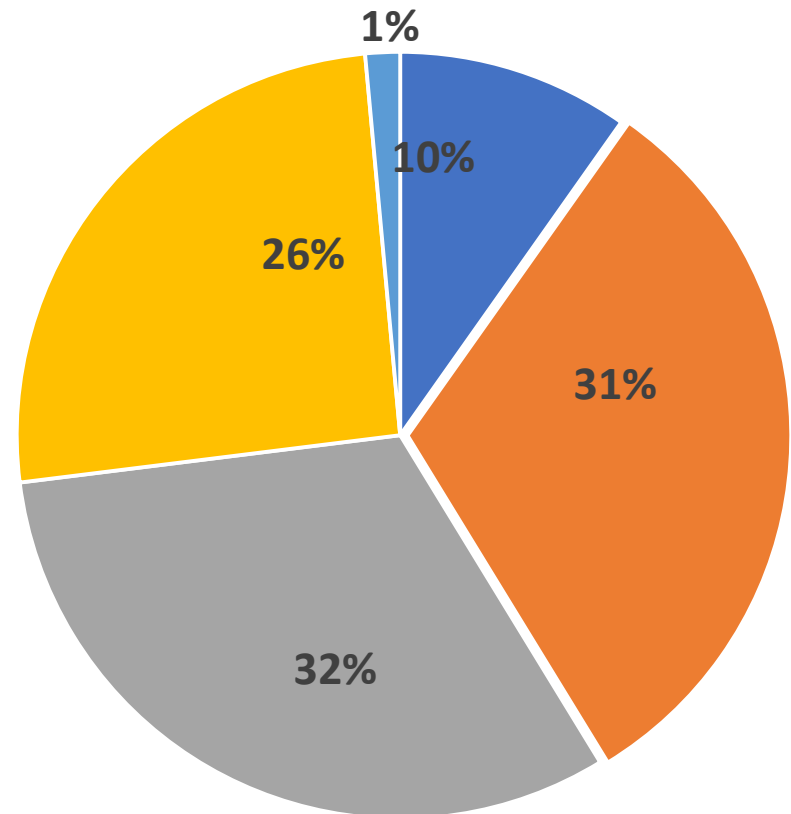


Sales Breakdown by BU

2020 Q1-Q3



2019



■ Electronic Components ■ Optoelectronics ■ Energy & Power ■ Smart Automation ■ Others

Consolidated Income Statement

Unit: NT\$'000

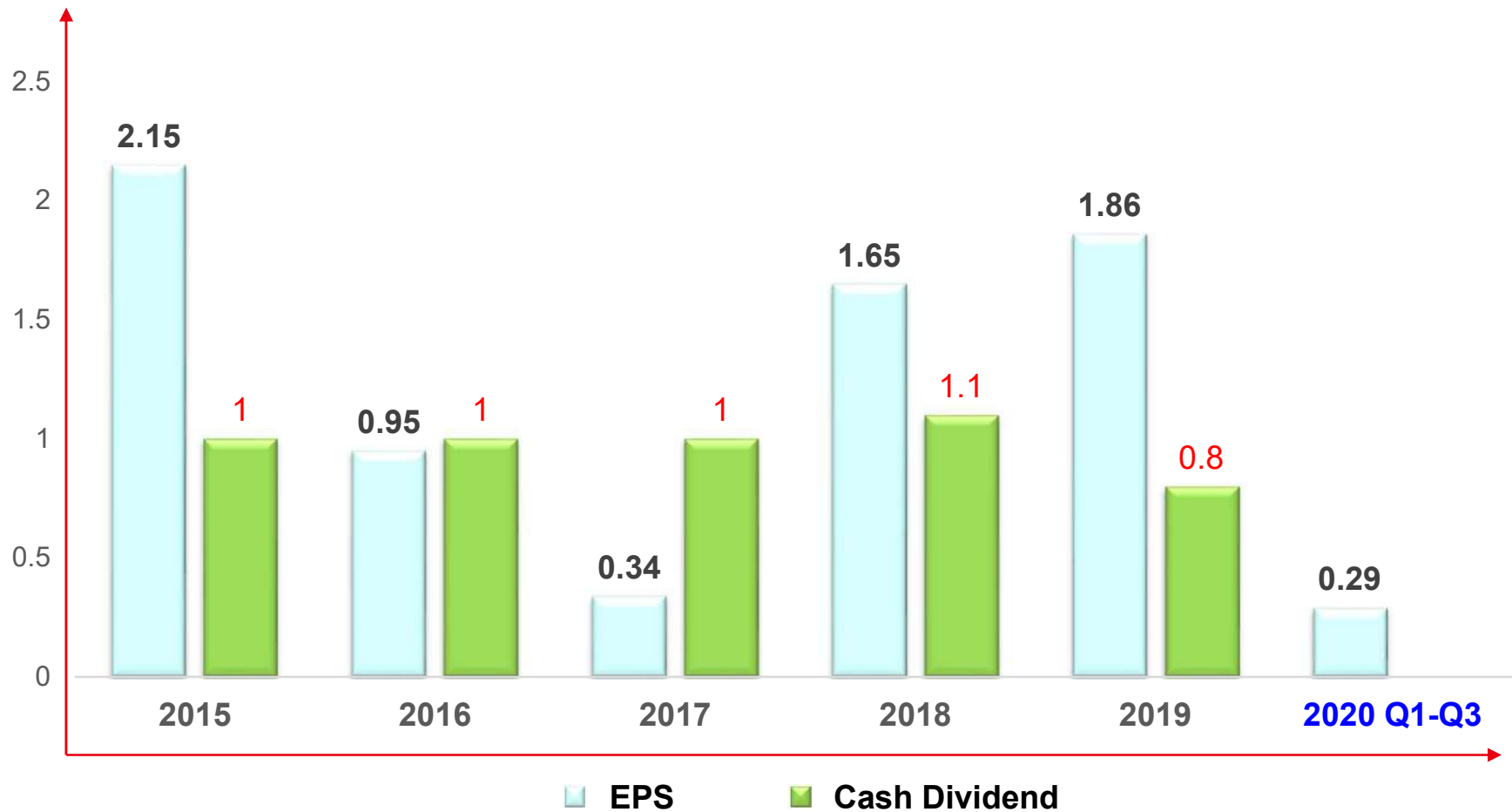
Particulars	2020 Q1-Q3		2019 Q1-Q3		YoY %	2019	
	\$	%	\$	%		\$	%
Revenue	2,612,739	100.00	2,850,206	100.00	(8.33)	3,737,064	100.00
Gross profit	563,539	21.57	569,292	19.97	(1.01)	767,964	20.55
Operating expenses	(520,129)	(19.91)	(550,362)	(19.31)	(5.49)	(734,525)	(19.66)
Operating income	43,410	1.66	18,930	0.66	129.32	33,439	0.89
Interest income	28,544	1.09	57,578	2.02	(50.43)	-	-
Other income	66,745	2.55	120,008	4.21	(44.38)	210,895	5.64
Finance costs	(898)	(0.03)	(2,331)	(0.08)	(61.47)	(2,601)	(0.06)
Other gains and losses	(48,711)	(1.86)	152,042	5.33	(132.03)	197,183	5.28
Share of profit of associate	646	0.02	(746)	(0.02)	186.59	(1,428)	(0.04)
Earnings before tax	89,736	3.43	345,481	12.12	(74.02)	437,488	11.71
Income tax	(29,967)	(1.14)	(54,928)	(1.93)	(45.44)	(76,596)	(2.05)
Net income	59,769	2.29	290,553	10.19	(79.43)	360,892	9.66
EPS (NT\$)	0.29		1.58			1.86	

Consolidated Balance Sheet

Unit: NT\$'000

Particulars	2020/09/30		2019/12/31		2019/09/30	
	\$	%	\$	%	\$	%
Cash and cash equivalents	1,481,644	22.8	2,358,821	37.48	2,226,119	36.46
Financial assets	1,166,418	17.95	521,305	8.28	428,715	7.02
Accounts & notes receivable	697,652	10.74	745,467	11.84	789,863	12.94
Inventory	653,304	10.05	652,097	10.36	462,337	7.57
Other current assets	394,054	6.06	220,146	3.49	387,832	6.36
Financial assets at amortized cost	291,590	4.49	-	0		
Property, plant & equipment	518,208	7.98	525,867	8.35	563,701	9.23
Investment property (net)	943,077	14.51	950,747	15.11	941,489	15.42
Other non-current assets	352,274	5.42	319,654	5.09	305,337	5.00
Total Assets	6,498,221	100	6,294,104	100	6,105,393	100.00
Short term loans	293,000	4.51	-	0	-	0
Contract liabilities (current)	515,775	7.94	402,976	6.4	337,087	5.52
Accounts payable	478,808	7.37	457,772	7.27	347,362	5.69
Other payables	165,972	2.55	217,832	3.46	256,330	4.20
Other current liabilities	94,861	1.46	123,603	1.96	124,333	2.04
Other liabilities	68,332	1.05	98,188	1.57	105,612	1.73
Total Liabilities	1,616,748	24.88	1,300,371	20.66	1,170,724	19.18
Total equity	4,881,473	75.12	4,993,733	79.34	4,934,669	80.82
Total liabilities & equity	6,498,221	100	6,294,104	100	6,105,393	100.00
Financial Indicators						
Current ratio	284%		374%		403%	
Debt/asset ratio	25%		21%		19%	
Debt/equity ratio	33%		26%		24%	

EPS & Dividend Policy



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Operational Strategy

■ Mechatronics Business

- ◆ In light of renewable energy trend, develop and extend biogas power generation market from Mainland China to Taiwan
- ◆ Increase distributorships for more product lines, including products such as energy storage and power distribution equipment
- ◆ Develop Solomon's own branded power generator

■ Smart Automation Business

- ◆ Focus on inspection, pick-and-place, path computing and other visual-guided technologies
- ◆ Expand scope and applications for 'Smart Manufacturing' and 'Smart Logistics'
- ◆ Establish partnerships with more robot brands by demonstrating growing performance history

Thank You

